Implant’s tapered end mimics anatomy, increases stability

Dentatus ANEW Narrow Body Implant System offers more restorative solutions for patients with insufficient bone, limited interdental spaces or converging roots

Being introduced at this year’s Greater New York Dental Meeting is the Dentatus expansion of the ANEW Narrow Body Implant System, providing dentists and their patient’s more treatment options. The uniquely designed Elypse Platform greatly enhances the product line by blending the best features of Atlas technique with the ANEW Implant.

The ANEW Implant with the new Elypse platforms allows dentists to immediately retrofit patient’s lower dentures with a future option of later converting that restoration into a fixed restoration — all while maintaining a soft silicone interface between patient’s ridge and denture for enhanced comfort and retention. ANEW Narrow Body Implant system is a complement to other implant systems that enables practitioners to offer more restorative solutions for patients with insufficient bone, limited interdental spaces or converging roots. For many periodontists, this is the implant of choice for complex cases where provisionalization allows for measured, expert treatment planning often required. First used in 2000 and FDA approved in 2004 for long-term use, the narrow diameter 1.8, 2.2 and 2.4 single piece ANEW Implants have met with the most precise implantology standards and have undergone rigorous testing, research and clinical use by the profession.

ANEW Implants are made of Grade V, Titanium alloy, surface treated on the threaded portion and delivered sterile. The tapered end mimics anatomical design and increases primary implant stability. This in turn allows the implant to be immediately loaded with a minimally invasive procedure and eliminates most post-operative challenges. With ANEW Implants, total time in treatment is dramatically reduced so that many more patients can experience a quality of life that implantology offers. With these newly introduced options, the company reports, ANEW Implants offer unparalleled versatility with screw-retained prosthetics. They are an ideal addition in the armamentarium of any doctor who routinely places implants and who on occasion must find sound and tested alternative solutions to traditional implant protocols.

Learn more about this innovative solution; visit Dentatus at booth No. 1200.

(Source: Dentatus)
Is a blind spot costing you thousands?

Help your front-office staff turn more calls into booked appointments

By Jay Geier

Odds are your practice is suffering because of a blind spot that I guarantee you're not aware of. A blind spot that is costing you $5,000 to $54,000 a month (maybe even more). A blind spot that, if removed, could boost your new patients by 20 to 50 percent, maybe even as much as 100 percent.

‘Sandwich board’ gets attention, but doesn’t close appointments

It all started about 15 years ago. I was able to use our practice as a learning lab. I worked day in and day out to discover the blind spot and figure out how to get rid of it. I knew I had cracked a couple of minutes. A 3.5-inch x 5.5-inch LED display illuminates blue when the system is ready for use, and changes to an amber glow while reading the imaging plates. The ScanX utilizes phosphor storage-plate technology (PSP) that offers advantages unobtainable with wired sensors. PSPs are reusable and are available in all intraoral sizes, 0 through 4, and all extraoral sizes. The PSPs are wafer-thin and perfectly shaped for patient comfort. With rounded corners, and 10 times thinner than hard, wired sensors, PSPs are always comfortable — for children and adults.

With ScanX, you will eliminate the need for chemicals, processors, dark rooms and chemistry storage. The images produced with ScanX are of the highest quality, displaying 22 line pairs/mm, and 1,100 dots per inch, giving you the ultimate tool for aiding diagnosis. The ScanX line includes three models: the ScanX Classic™ for all intraoral sizes (0 through 4) and all extraoral sizes (panoramic, cephalometric and TMJ), ScanX Intraoral™ for all intraoral sizes (0 through 4) and the ScanX Duo™, a compact system ideal for chairside applications for all intraoral sizes (0 through 4). The new ProVecta® DC Intraoral X-ray exhibits clean lines and produces sharp, crisp images that are superb for diagnosis from a 0.4 mm focal spot. The ProVecta DC is intuitive, take just the X-ray you need by changing kV and mAs in steps of 1. Other X-ray systems have these fixed at certain points. Only the ProVecta DC’s advanced circuits give you variable parameters with unparalleled accuracy. ProVecta DC keeps a historical account of your exposures, so you can retrieve them when needed. You can be assured that ProVecta will consume minimal power and never interfere with any other equipment in your office. With an industry-first power factor correction of unity, ProVecta DC always draws clean power. The arms of ProVecta DC move freely with little effort and stay put without any drift, which leads to fewer retakes and excellent X-rays quickly and efficiently.

Air Techniques President John Scott said, “We are very excited to be celebrating this milestone year. Our new product introductions further support our commitment to our customers. By listening to their needs, we continually strive to bring outstanding products into their practices that improve efficiency and patient care.”

For more visit www.airtechniques.com or contact (800) 247-8324.

(Source: Air Techniques)

New digital imaging line launched

Air Techniques marks 50th anniversary

Air Techniques, a leading innovator and manufacturer of dental equipment, continues to mark its 50th anniversary year with the launch of several new products this fall. The company’s industry expertise and reputation for quality is on display with the introduction of a new ‘family design’ for its entire digital imaging line, including the Polaris® Intraoral Camera, Spectra® Caries Detection Aid, ScanX® Digital Imaging Systems, and ProVecta® DC Intraoral X-ray.

The new Polaris Intraoral Camera features a sleek, rounded design and 120° button ring for unsurpassed comfort. Superior optics and broad focal range deliver exceptional image quality to enhance diagnosis and case presentation. The ‘Fixed-Focus’ technology allows all objects from 6 mm to 40 mm to remain in sharp detail — there is no need to adjust anything. The Polaris’ TWAIN interface allows for controlling of live video, button functionality and image capture directly in most TWAIN 2.1-compliant dental imaging software that is capable of handling multiple image-acquisition transfers. A ‘Quick-Connect’ feature provides true in-pocket portability and effortless room-to-room mobility. And the Polaris handpiece integrates into your existing dental unit with ease.

The all-new Spectra has a contemporary look and features a 120-degree button ring for even greater comfort. Spectra is the only caries detection aid that works like Doppler radar to discover caries earlier. Spectra uses fluorescence to detect caries in fissures and smooth surfaces that may go unnoticed in X-ray images. With fluorescence technology, the captured data is displayed in brilliant colors. Cariogenic bacteria will fluoresce red while healthy enamel fluoresces green. Unlike most other caries-detection aids, Spectra exhibits this effective visual cueing technology and effortless room-to-room mobility. The PSPs are always comfortable — for children and adults.

With ScanX, you will eliminate the need for chemicals, processors, dark rooms and chemistry storage. The images produced with ScanX are of the highest quality, displaying 22 line pairs/mm, and 1,100 dots per inch, giving you the ultimate tool for aiding diagnosis. The ScanX line includes three models: the ScanX Classic™ for all intraoral sizes (0 through 4) and all extraoral sizes (panoramic, cephalometric and TMJ), ScanX Intraoral™ for all intraoral sizes (0 through 4) and the ScanX Duo™, a compact system ideal for chairside applications for all intraoral sizes (0 through 4). The new ProVecta® DC Intraoral X-ray exhibits clean lines and produces sharp, crisp images that are superb for diagnosis from a 0.4 mm focal spot. The ProVecta DC is intuitive, take just the X-ray you need by changing kV and mAs in steps of 1. Other X-ray systems have these fixed at certain points. Only the ProVecta DC’s advanced circuits give you variable parameters with unparalleled accuracy. ProVecta DC keeps a historical account of your exposures, so you can retrieve them when needed. You can be assured that ProVecta will consume minimal power and never interfere with any other equipment in your office. With an industry-first power factor correction of unity, ProVecta DC always draws clean power. The arms of ProVecta DC move freely with little effort and stay put without any drift, which leads to fewer retakes and excellent X-rays quickly and efficiently.

Air Techniques President John Scott said, “We are very excited to be celebrating this milestone year. Our new product introductions further support our commitment to our customers. By listening to their needs, we continually strive to bring outstanding products into their practices that improve efficiency and patient care.”

For more visit www.airtechniques.com or contact (800) 247-8324.

(Source: Air Techniques)

Are you ignoring $5,000 or even more every month because you failed to identify and address an often missed blind spot? See BLIND, page A18

Jay M. Geier is president and founder of the Scheduling Institute. He helps his clients reach new levels of success and create a lifestyle they dream of — using their practice as the vehicle. He has a unique ability for getting results in a practice by leveraging its current resources, with a primary focus on getting the staff to take more ownership and responsibility and teaching them how to produce results. To see how your staff is performing with new patient calls, visit www.schedulinginstitute.com and click on “Take the 5-Star Challenge.” Call the office toll-free at (877) 357-6545 or send Geier an email at jay.geier@schedulinginstitute.com.
INDUSTRY NEWS

‘Super-fast set’ added

DENTSPX Caulk expands Aquasil and other product lines

DENTSPX Caulk has expanded the Aquasil Ultra Smart Wetting® Impression Material portfolio to include “super fast set.” Aquasil Ultra Super Fast Set material is available in all viscosities and packaged in a convenient two-cartridge 50 ml or DECA™ 380 ml refill. Aquasil Ultra Super Fast Set formula is optimized to offer an adequate intraoral work time of 35 seconds and Super Fast mouth removal time of two minutes and 30 seconds. Aquasil Ultra Smart Wetting Material is indicated for all dental impression techniques.

Unidose system for easy wash material application

Aquasil Ultra Smart Wetting Impression Material is known best for its unique combination of high tear strength and very low contact angle. Use with B4® Pre-Impression Surface Optimizer for excellent detail with less stress. A complete portfolio of five tray and three wash material viscosities are available in three set-time options. Delivery systems include the digit® Targeted Delivery System, a unidose system for easy wash material application, 50 ml and 380 ml cartridges.

Jeltrate Brand alginate impression material color coded

Jeltrate® Brand, a market leader in alginate impression materials, has expanded its portfolio with the addition of Jeltrate Chroma Dustless Color-Changing Alginate Impression Material. Jeltrate Chroma alginate is formulated to change colors for each preparation phase: fuchsia during mixing, lavender during tray loading and seating — to light blue during setting in the mouth. The product has a fast setting time of two minutes and is five-day dimensionally stable when stored in a hermetically sealed plastic bag. For a free sample or more information, contact DENTSPX Caulk at (800) LD.CAULK, visit www.caulk.com or call an authorized DENTSPX distributor.

Meet DDS Dan and TPH3 composite

Meet DDS Dan — part dentist, part fixer and part detective. He is an everyday guy who has all the answers and can solve composite problems for you. Follow DDS Dan on Twitter, Facebook and YouTube as he tackles some of the most challenging restorative cases and identifies ways in which TPH3 composite from DENTSPX Caulk can solve many of your composite challenges. You can meet DDS Dan online today by visiting the site www.tph3.com/dds_dan.

(Author: DENTSPX Caulk)
Clinical benefits of the Inclusive Tooth Replacement Solution

Glidewell Laboratories streamlines workflow, ensures predictability

By Darrin W. Wiederhold, DMD, MS, and Bradley C. Bockhorst, DMD

With the new Inclusive® Tooth Replacement Solution from Glidewell Laboratories, the clinician receives all the components necessary to place, provisionalize and restore an implant. Custom-designed temporary components allow for immediate provisionalization specific to each patient, and a matching custom impression coping communicates the final gingival architecture to the laboratory. The Inclusive Tooth Replacement Solution supports a streamlined workflow that ensures predictability and long-term success.

With this solution, experienced and novice clinicians alike can place and restore dental implants with greater confidence than ever before. Once you’ve selected a diameter and length of implant, forward the diagnostic materials (impressions, models, bite registration, shade, implant size) to Glidewell for fabrication of the custom components. The laboratory will pour and articulate the models and assemble the components, delivered to you in an all-inclusive box, including a prosthetic guide, custom temporary abutment, BioTemp® provisional crown (Glidewell), custom healing abutment, custom impression coping, surgical drills, and custom temporary components. The Inclusive Tooth Replacement Solution from Glidewell Laboratories’ implant department has now expanded to accommodate all implant systems compatible with the Inclusive Custom Implant Abutment product line. This creates the opportunity for more clinicians to offer their patients the advantages of the tissue contouring system contained within the Inclusive Tooth Replacement Solution.

Whatever implant system you use, you and your patients can now benefit from the Inclusive Tooth Replacement Solution.

Fig. 1: Prosthetic try-in. Photos/Provided by Glidewell Laboratories

Fig. 2: Periapical radiograph to verify implant position.

Fig. 3: Custom temporary abutment screw tightened to 15 Ncm, with access opening sealed and flap sutured back in place.

Fig. 4: Final BruxZir® crown restoration.
I19

Dental Tribune U.S. Edition | November 2012

INDUSTRY NEWS

Safe, accurate, simplified sinus lift technique for general practitioners

Part 1: Crestal sinus approach innovation

By Virgilio Mongalo, DMD

In 1974 Dr. Hilt Tatum Jr. performed the first sinus lift in the world. His technique became known as the “lateral window” approach and has been mastered by oral surgeons, periodontist and trained general practitioners.

Twenty years later, in 1994 Dr. R. Summers introduced a less invasive sinus lift technique that did not require opening a lateral window and could be easily learned by general practitioners. This technique quickly became popular, known as the “Summers osteotomes intracrestal sinus lift” technique. In the next decade, many prominent clinicians, such as Jaime Loza-da, Eduardo Anitua, Leon Chen and others have developed variations of the Summers crestal lift and proved scientifically the validity of this technique. As a result we can now perform a crestal lift using the balloon approach lift, drilling systems by various implant manufacturers and hydraulic sinus condensing technique.

The purpose of this article is to introduce an innovative sinus lift that can be mastered by the general practitioner in a safe, predictable and simple manner.

This technique utilizes a crestal sinus approach (CAS kit by Hiossen, Philadelphia) (Fig. 1). The specific indication for the CAS lift is when a patient has 4 mm to 7 mm of residual. The length of the CAS drill is increased until the cortex of the sinus floor is broken (Fig. 4). At this point, we stop drilling and use a 3 cc syringe filled with saline fluid, which is injected slowly over a period of three minutes; each cc of saline will elevate 1 mm of sinus membrane. The saline creates hydraulic internal pressure that causes the membrane to lift without the need of curettes, thus creating a safe, simple and accurate technique.

This technique has proven to reduce the percentage of sinus perforations. The objective is to safely lift 3 mm to 5 mm. Once this objective is accomplished, we pack the site with 0.5 cc of synthetic bone (Osteogen by Impladent). Figure 5 shows a lift on site with 0.5 cc of synthetic bone (Osteogen by Impladent). Figure 5 shows a lift on site with 0.5 cc of synthetic bone (Osteogen by Impladent). Figure 5 shows a lift on site with 0.5 cc of synthetic bone (Osteogen by Impladent). Figure 5 shows a lift on site with 0.5 cc of synthetic bone (Osteogen by Impladent). Figure 5 shows a lift on site with 0.5 cc of synthetic bone (Osteogen by Impladent).

Now we are able to place a taper 4 mm x 10 mm implant.
By Robert L. Harrell, DDS

There is an overwhelming need to treat patients suffering with chronic headaches and other symptoms affecting the head and neck areas. According to the National Institutes of Health, between 15 and 45 million Americans exhibit some form of TMJ/TMD issues.1 Statistics from the National Headache Foundation indicate that more than 55 million Americans endure recurring headaches, and within this group, 28 million suffer from migraines.2,3 Research suggests that up to 80 percent of headaches may be the root cause of their pain. They usually result from traumas such as whiplash — can be the cause of chronic pain, not necessarily a dentist or dental treatment. Once my team and I began treatment, we found that within a 10- to 12-week period, our patients experienced significant life-changing relief, and the system proved successful.

We’ve experienced professional growth, and I’ve expanded my practice in previously unimaginable ways, all by assessing and treating dental force related conditions and their symptoms. We’ve witnessed increased financial growth. I truly believe dental headache care, and a headache clinic within a practice, is a model for success that my dental colleagues may want to adopt going forward.

Through the training and education process, which includes on-site hands-on instruction and four to six weeks of distance courses, my auxiliary team and I found ourselves fully prepared to offer TruDenta treatment to our patients. A year ago, I decided to open a separate headache care clinic within my practice. A goal was building awareness, so we used the marketing resources provided by TruDenta to initiate a marketing campaign. We targeted individuals seeking a solution for their pain who remained in the dark about this option. Building upon this awareness, we applied sound marketing strategies, such as proactive and free public relations, which resulted in news coverage on Fox News and articles in local newspapers and magazines. Currently, we’re examining social media as another vital publicity outlet. The results have been well worth the effort. The clinic is flourishing, and within recent weeks, we’ve had just shy of 100 patients wait for TruDenta treatment schedules. We don’t want to turn anyone away and are focusing efforts on hiring additional staff to accommodate the influx of patients in need of care. We also want to help potential patients burdened with financial constraints by examining every insurance and assistance program available to make treatment possible.

It is an extraordinarily satisfying experience to provide someone with a solution that takes away their pain. From a financial standpoint, providing TruDenta care taps into a new market of clients directly benefiting from your services, which helps ensure increased revenue during economically unstable times. I humbly believe dental headache care, a clinic within a practice and the TruDenta system represent an amazing opportunity for dentists to help individuals reclaim power over their health and lives. In their eyes, this makes you a hero.

Stay ahead of the curve with TruDenta


References


Robert L. Harrell, DDS, is a general dentist with a practice in Charlotte, N.C. His practice focuses on treating advanced restorative cases, TMJ/TMD and cosmetic dentistry.

He can be reached through email at drharrell@charlottedhedralcenter.com.

• WHITENING, page A19

cases severe enough to necessitate cessation of treatment. Considerable improvement has occurred since the earliest preparations were available. A 2012 study in the Compendium of CE in Dentistry2 evaluated the effectiveness of 15 percent and 25 percent light-activated gels. The authors concluded that both concentrations produced significant tooth whitening immediately and seven days post-treatment, with no reports of gingival irritation or tooth sensitivity. Other studies have demonstrated a higher incidence of sensitivity with the use of light-activated whitening gels. Some in-office whitening systems have made modifications to take these findings into account. Phillips Zoom Whiteselect (Fig. 1) is the only in-office whitening system with variable intensity settings for maximum sensitivity management.

Setting patient expectations involves a conversation regarding outcomes, non-uniform results, sensitivity issues, the procedure itself, food and beverage restric-
gloves, such as vinyl (PVC), have inferior effective barrier properties, while non-latex long been acknowledged for their very ef-fective barrier capability, while natural rubber latex gloves have pending on the type of material used. For example, natural rubber latex gloves have long been acknowledged for their very effective barrier properties, while non-latex gloves, such as vinyl (PVC), have inferior barrier capability as shown by numerous studies. Other synthetic gloves, such as nitrile and polyisoprene, perform much better than vinyl, but are more costly, especially polyisoprene gloves. Using gloves with inferior barrier capability could expose both the patients and users to undesirable/ harmful infections.

Malaysia is the world’s largest medical gloves exporter (latex and nitrile). Both quality and user’s safety are of top priority to the nation’s glove industry. To this end, a quality certification program (the Standard Malaysian Gloves or the SMG) has current-ly been formulated for latex examination gloves. All SMG-certified gloves must comply with stringent technical specifications to ensure the gloves are high in barrier ef-fectiveness and low in protein/low allergy risks, in addition to providing excellent comfort, fit and durability — qualities that manufacturers of many synthetic gloves are attempting to replicate. Furthermore, latex gloves are green products, derived from a natural and sustainable resource, and are environmentally friendly (You can find more at www.smg-gloves.com and www.latesgove.info). The use of low-protein powder-free gloves has been demonstrated by many independent hospital studies to vastly reduce the incidence of latex sensitiz-aition and allergic reactions in workplaces. More important, latex allergic individua-ls donning non-latex gloves can now work alongside their co-workers wearing the improved low-protein gloves without any heightened allergy concern. However, for latex-allergic individuals, it is important that they use appropriate non-latex gloves that provide them with effective barrier protection, such as quality nitrile and polyisoprene gloves. Selecting the right gloves should be an educated consideration to enhance safety of both patients and users. For decades, gloves made in Malaysia have been syn-onymous with quality and excellence, and they are widely available in an extensive array of brands, features and prices. They can be sourced either factory-direct (www. mrepc.com/trade and click “medical de-vices”) or from established dental product distributors in the U.S. (Source: Malaysian Rubber Export Promotion Council)

While caring for their patients, dental and health care professionals are constantly exposed to bodily fluids that may carry viruses and other infectious agents. It is therefore critical that the gloves they use provide the best possible barrier protection. Many types of gloves are available to-day, but it is important to know that not all gloves have the same barrier capability, de-pending on the type of material used. For example, natural rubber latex gloves have long been acknowledged for their very effective barrier properties, while non-latex gloves, such as vinyl (PVC), have inferior barrier capability as shown by numerous studies. Other synthetic gloves, such as nitrile and polyisoprene, perform much better than vinyl, but are more costly, especially polyisoprene gloves. Using gloves with inferior barrier capability could expose both the patients and users to undesirable/ harmful infections.

Malaysia is the world’s largest medical gloves exporter (latex and nitrile). Both quality and user’s safety are of top priority to the nation’s glove industry. To this end, a quality certification program (the Standard Malaysian Gloves or the SMG) has current-ly been formulated for latex examination gloves. All SMG-certified gloves must comply with stringent technical specifications to ensure the gloves are high in barrier ef-fectiveness and low in protein/low allergy risks, in addition to providing excellent comfort, fit and durability — qualities that manufacturers of many synthetic gloves are attempting to replicate. Furthermore, latex gloves are green products, derived from a natural and sustainable resource, and are environmentally friendly (You can find more at www.smg-gloves.com and www.latesgove.info). The use of low-protein powder-free gloves has been demonstrated by many independent hospital studies to vastly reduce the incidence of latex sensitiz-aition and allergic reactions in workplaces. More important, latex allergic individua-ls donning non-latex gloves can now work alongside their co-workers wearing the improved low-protein gloves without any heightened allergy concern. However, for latex-allergic individuals, it is important that they use appropriate non-latex gloves that provide them with effective barrier protection, such as quality nitrile and polyisoprene gloves. Selecting the right gloves should be an educated consideration to enhance safety of both patients and users. For decades, gloves made in Malaysia have been syn-onymous with quality and excellence, and they are widely available in an extensive array of brands, features and prices. They can be sourced either factory-direct (www.mrepc.com/trade and click “medical de-vices”) or from established dental product distributors in the U.S. (Source: Malaysian Rubber Export Promotion Council)

While caring for their patients, dental and health care professionals are constantly exposed to bodily fluids that may carry viruses and other infectious agents. It is therefore critical that the gloves they use provide the best possible barrier protection. Many types of gloves are available to-day, but it is important to know that not all gloves have the same barrier capability, de-pending on the type of material used. For example, natural rubber latex gloves have long been acknowledged for their very effective barrier properties, while non-latex gloves, such as vinyl (PVC), have inferior barrier capability as shown by numerous studies. Other synthetic gloves, such as nitrile and polyisoprene, perform much better than vinyl, but are more costly, especially polyisoprene gloves. Using gloves with inferior barrier capability could expose both the patients and users to undesirable/ harmful infections.

Malaysia is the world’s largest medical gloves exporter (latex and nitrile). Both quality and user’s safety are of top priority to the nation’s glove industry. To this end, a quality certification program (the Standard Malaysian Gloves or the SMG) has current-ly been formulated for latex examination gloves. All SMG-certified gloves must comply with stringent technical specifications to ensure the gloves are high in barrier ef-fectiveness and low in protein/low allergy risks, in addition to providing excellent comfort, fit and durability — qualities that manufacturers of many synthetic gloves are attempting to replicate. Furthermore, latex gloves are green products, derived from a natural and sustainable resource, and are environmentally friendly (You can find more at www.smg-gloves.com and www.latesgove.info). The use of low-protein powder-free gloves has been demonstrated by many independent hospital studies to vastly reduce the incidence of latex sensitiz-aition and allergic reactions in workplaces. More important, latex allergic individua-ls donning non-latex gloves can now work alongside their co-workers wearing the improved low-protein gloves without any heightened allergy concern. However, for latex-allergic individuals, it is important that they use appropriate non-latex gloves that provide them with effective barrier protection, such as quality nitrile and polyisoprene gloves. Selecting the right gloves should be an educated consideration to enhance safety of both patients and users. For decades, gloves made in Malaysia have been syn-onymous with quality and excellence, and they are widely available in an extensive array of brands, features and prices. They can be sourced either factory-direct (www.mrepc.com/trade and click “medical de-vices”) or from established dental product distributors in the U.S. (Source: Malaysian Rubber Export Promotion Council)
One of dentistry’s toughest, age-old challenges solved

Wand/STA reduces or eliminates pain perception of injections

Of all the procedures performed on a routine basis, the one procedure that is universally perceived by patients as the most fear and anxiety provoking is the dental injection. In spite of the significant advances made over the past 100 years, our profession has yet to conquer one of the greatest challenges of dentistry — or has it? Milestone Scientific, after spending the past decade responsibly and methodically studying this problem, now believes that with the introduction of its new product, The Wand/STA System instrument, it has finally conquered this age-old problem.

The Wand/STA System instrument represents the world’s first and only technology that uses the patented dynamic pressure sensing (DPS) technology that accurately and safely performs a pressure-regulated intra-ligamentary dental injection.¹ The new Wand/STA System can also perform all traditional dental injection techniques, i.e., inferior alveolar block, supra-periosteal infiltration, etc. All techniques are performed more efficiently, more effectively and virtually painlessly.²,³ Milestone’s new technology incorporates visual and audible real-time feedback, giving clinicians an unprecedented level of control and information when performing a dental injection.

The Wand/STA replaces the antiquated, heavy, metal dental syringe with an ultra-light-weight disposable handpiece weighing less than 10 grams for superior ergonomics and tactile control.⁴ The experience for both patient and dentist is one that is significantly less stressful.⁵

Milestone Scientific created and defined a new category of dental instruments called C-CLAD (computer-controlled local anesthetic delivery) systems. These are the only dental injection instruments that have the published scientific data that substantiate the claim of eliminating or reducing pain perception when performing a dental injection.⁶,⁷,⁸,⁹ This technology has undergone the rigorous of clinical testing that has been performed in numerous universities and research centers throughout the world for more than a decade. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers. These studies are published in some of the dental profession’s most highly respected dental search centers.
INTRODUCING
Prime&Bond Elect™
Any etch.
Any procedure.
One bottle.

A truly universal adhesive.

Every procedure is different, and with the new Prime&Bond Elect™ Adhesive you instantly have the power to choose selective, total or all-etch. Built on the clinically proven chemistry of Prime&Bond™ NT adhesive, control and flexibility are both in your hands.

Call your DENTIFY Caulk representative or visit www.primeandbondselect.com for more information.
At the European Association for Osseointegration (EAO) Congress in Copenhagen last month, 3Shape and DENTSPLY Implants announced the release of a new interface solution that enables labs to send 3Shape scans directly to ATLANTIS™ service centers for immediate design and production of patient-specific implant abutments.

3Shape, a technology leader in 3-D scanning and CAD/CAM software for dental applications, and DENTSPLY Implants, a market leader in the field of implant dentistry and CAD/CAM abutments, announced the joint release of a new software interface solution linking 3Shape 3-D dental scanners and ATLANTIS VAD™ (Virtual Abutment Design) software.

**Single click**

With a single click, 3Shape scanner users in the many dental labs all over the world can now transfer digital scan information, containing the patient’s oral geometry with implant positions, straightaway into DENTSPLY Implant’s ATLANTIS design and manufacturing facilities. For labs working with ATLANTIS abutment design services, this direct new connectivity reduces costs, eliminates the shipping of physical models and reduces turnaround time.

The solution gives users additional choices when providing customized abutments for their customers. It is available as an option for all users with 3Shape’s powerful Abutment Designer™ module — an add-on to 3Shape’s user-acclaimed Dental System™. For customers without the Abutment Designer module, 3Shape has recently announced the coming release of CAD Points — a new and flexible service that allows 3Shape users to access scanning and designing modules, such as Abutment Designer, on a pay-per-case basis.

“3Shape is always seeking new ways to provide maximum flexibility and a wide range of options to dental labs who are using 3Shape scanners and software,” said 3Shape President and CEO Flemming Thorup. “We are very happy that this collaboration between DENTSPLY Implants and 3Shape makes it possible for many laboratories to benefit from the unique strengths of our respective products and companies.”

Users who wish to benefit from this opportunity can contact their 3Shape reselling partner for details about availability of the interface for their system.

**About 3Shape A/S**

3Shape A/S is a Danish company specializing in the development and marketing of 3-D scanners and CAD/CAM software solutions for creation, processing, analysis and management of high-quality 3-D data for application in complex manufacturing processes. 3Shape envisions the age of the “full digital dental lab,” and its more than 130 developers provide superior innovation power toward reaching this goal. 3Shape’s flexible solutions empower dental professionals through automation of real workflows, and its systems are applied in thousands of labs in more than 90 countries, putting 3Shape technologies at the peak of the market in relation to units produced per day by dental technicians. 3Shape boosts its first-line distributor support network with a second-line support force of more than 30 in-house experts placed in five support-and-service centers strategically placed around the globe. 3Shape is a privately held company headquartered in Copenhagen, with the market’s largest team dedicated to scanner and software development for the dental segment (based in Denmark and Ukraine, with production facilities in Poland and business development and support offices in New Jersey, California and Asia). Learn more online by visiting [www.3shapedental.com](http://www.3shapedental.com) and [www.facebook/3shape](http://www.facebook/3shape).

(Source: 3Shape A/S)
Intensive LIVE Implant Course
Learn while working on patients
6 to 8 patients, place 25-40 Implants on patients

Hands-On Patients Dental Implant Training
Puerto Vallarta 2013

January 20-26 - 2013 :: March 10-16 - REGISTRATION OPEN

Standard Tuition $14,500 Financing Available and Includes:
- 7 night stay at Casa Magna Marriott Puerto Vallarta Hotel
- Implants and bone material used on patients
- Loosens Motors, surgical kits & instruments
- 6-8 patients reserved for each doctor according to his/her level
- All surgeries are supervised by USA board certified Oral Maxillofacial surgeons
- 84 AGD PACE credit hours
- Course fulfills requirements for ICOI Fellowships
- Course fulfills requirements for AAIP Fellowships
- Course fulfills requirement for Royal College of Dental Surgeons
- Two courses fulfills requirements for Diplomate in Implantology by Guadalajara University
- Surgical Manual
- Usage of taper, mini, ultra wide and sinus lift kits
- Break and Lunches by Chef at the institute
- Product discounts and course specials

An extensive advanced course where dentist work on patients

This activity has been planned and implemented in accordance with the standards of the Academy of General Dentistry Program Approval for Continuing Education (PACE) through the Joint Program Provider approval of Ontario AGD and Mongalo Dental Institute. The Ontario AGD is approved for awarding PACE/AGD credit.

For REGISTRATION and INFORMATION
786-556-7068 • www.liveimplants.com
Anterior endodontics for GPs
Allan S. Deutsch, DMD, is instructor of next xpAPce course

Fill to the radiographic apex? Okay to be long? Better to be short? One visit? Two? Are non-vital teeth treated differently than vital teeth?

International scholar Dr. Allan Deutsch examines these everyday issues and current thinking that makes one-visit anterior endodontic therapy practical.

Whether you’re a skilled clinician or looking to improve outcomes, Deutsch will help you with more accurate access, cleansing and instrumenting canals more efficiently while minimizing iatrogenic mistakes and avoiding instrument breakage.

Deutsch teaches predictable canal obturation that seals three dimensionally without complications, while exploring difficulties using a thermoplastic technique.

Take the xpAPce’s module on anterior endodontics to increase clinical success when performing one-visit endodontic therapy.

Deutsch has coauthored more than 250 articles in dentistry in major dental journals, domestic as well as international. He holds 19 patents for co-inventing revolutionary endodontic obturation, instrumentation, post and composite systems as well as laser tips.

As a founder in one of the largest endodontic practice in Manhattan, Deutsch’s 35-plus years of clinical experience have crafted him into one of the top authorities in endodontics. Deutsch is an assistant clinical professor of endodontics at Columbia University in New York City. Deutsch is the executive vice president, codirector of dental research, and cofounder of Essential Dental Systems (EDS), a dental products manufacturing company located in South Hackensack, N.J.

xpAPce is committed to providing courses and modules that are procedurally specific and conveniently available 24/7/365. Its scholars are charged with simple goals: Provide courses that can improve patient care, reduce risk, while providing practical approaches to everyday clinical problems. New courses and modules are added all the time.

xpAPce uses a unique format to provide e-learning for the dental profession: a dental community where courses may be taken anytime it is convenient for the learner.

First-time users should register at www-2.virtualevents365.com/xpsquared; and be sure to visit the xpAPce eLearning booth in the site’s “Exhibition Hall.”

Take your xpAPce experience now: info@xpapce.com. In addition to posting monthly courses on the Dental Tribune Study Club website, www.DTStudyClub.com, xpAPce uses a unique format to provide e-learning for the dental profession: a dental community where courses may be taken anytime it is convenient for the learner.

First-time users should register at www-2.virtualevents365.com/xpsquared; and be sure to visit the xpAPce eLearning booth in the site’s “Exhibition Hall.”

(Sources: xpAPce and XPsquared)
Software makes daily practice tasks easier

Latest Eaglesoft 16 software helps reduce stress, increase profit

Eaglesoft 16 Clinical and Practice Management Software is Patterson Dental’s premier dental software. As the latest version, Eaglesoft 16 offers a new look, better functionality and enhanced adaptability while integrating the digital products for the office, clinical and imaging procedures all in one simple software.

Working to simplify the daily routine of dental offices, Eaglesoft 16 offers complete information access, condensing daily office management practices and providing specific tools that give each member of the dental team power to do more in less time.

In addition to increasing efficiency, Eaglesoft 16 can help reduce stress and increase profitability by streamlining everyday tasks and allowing offices to personalize the software to their needs. New features include:

• Line item accounting enables users to apply a payment directly to a specific item.
• Customizable windows/dockable panels allows users to choose how much information to display on the “Account,” “Appointment” and “OnSchedule” windows as well as where to place the information within those windows.
• OnSchedule has a variety of features, such as being able to change the time without affecting existing appointments. OnSchedule has provider views, so the front office can check providers’ schedules to identify double bookings and availability.
• The Patient Bar provides quick access to patient-specific information, so users can customize which icons they use the most in each area.
• Family Walkout Eaglesoft 16 no longer requires separate appointments to be processed one at a time when the entire family is in on the same day. Now the front office staff can process a walkout for all family members at once and issue one receipt for the family.
• Smart Claim/Smart Invoice allows office managers to create insurance claims and patient walkout statements more easily and check today’s items at the simple click of a button.
• Date based reporting is a new option for select financial reports letting users run financial reports for any range of dates; it is no longer necessary to choose a range of end-of-day reports.
• Automatic account aging helps office managers save time on end-of-day processing and statement processing and also keeps account balances up to date.

The help menu has also been updated and now offers easier access to the FAQ knowledgebase.

Additional features include “Money Finder,” “Fast Check-In,” “The Treatment Plan,” “TeleReferal,” “Prescription Writer,” “Patient Notes” and “Messenger.” By understanding the many tools provided by Eaglesoft 16, dental offices can equip themselves with the software needed to make their office run more efficiently and increase revenue.

In addition to software, Patterson Dental offers support and customer service. Patterson Dental is in depth understanding of the market and commitment to development and customer satisfaction has driven the development of Eaglesoft 16 Practice Management Software, making it a vital tool for every dental office.

(Source: Patterson Dental)
Dental stem-cell banking made easier

Provia Labs expands Store-A-Tooth stem-cell preservation program

Provia Laboratories has expanded its Store-A-Tooth™ offering to dental professionals by making it easier for dentists and hygienists to provide patients the opportunity to preserve their family’s stem cells. Specifically, the company’s Store-A-Tooth service enables families to save their own adult stem cells — from baby teeth ready to fall out, teeth pulled for orthodontic reasons, and extracted wisdom teeth.

Dental professionals play a role in making patients aware of the dental stem cell banking option, giving families the choice to safely store stem cells today — in a convenient, affordable way — so they can take advantage of future therapies in regenerative medicine and dentistry, such as those being studied for type 1 diabetes, stroke, cardiovascular disease, spinal cord injuries, and Parkinson’s disease, to name a few.

“We have made dental stem cell banking more accessible for consumers by offering multiple options for financing, payment, and family plans,” said Provia Labs CEO Howard Greenman. “Our intent is to become true partners with the dental community. We realized that the best way to forge this partnership was to eliminate any extra steps for the dentist.”

Provia Labs provides authorized Store-A-Tooth dental professionals with a turnkey program to launch the service in their practices — dedicated phone support plus free patient education, practice-building tools, CE, and training for the team — all available for free via an easy-to-access online provider portal. “We want to ensure that our authorized providers can help their patients make an informed decision for their families,” said Greenman.

The company is also developing a new Stem Cell Educator program designed for hygienists and other team members, recognizing their crucial role in talking to patients about dental stem cells. In addition, for clinicians who access the course through the Store-A-Tooth website, the company offers two free CE credits for its recently published C.E. course, Dental Stem Cells: A Guide for the Dental Professional. Participating dental teams and their hygienists receive professional courtesy gifts on tooth processing, as well as an optional consideration per case for in-office tooth collection. “The most credible recommendations come from those who actually use a product or service,” Greenman said. “We’re making it easy for dental professionals to experience and advocate the Store-A-Tooth Service.”

Provia Labs partners with dental offices to make it easy to educate and inform patients about the option to preserve their family’s dental stem cells. For those interested in the service, Provia works with the dental team to provide high-quality tooth collection and arranges for the samples to be sent overnight to the lab, where the stem cells are harvested, tested and cryopreserved for future potential use.

The Store-A-Tooth service is available to dental offices throughout the U.S. and world. To become a provider, call (877) 867-5753 or visit www.store-a-tooth.com.

Provia Laboratories

The company advises industrial, academic, and governmental clients on preservation of biological specimens for research and clinical use. Provia offers a variety of products for complex biobanking environments to improve sample logistics, security and quality.

(Due to space limitations, please refer to Dental Tribune’s website for the complete article.)

Komet Corporation celebrates 90th year and a new logo

Komet Corporation hosted a breakfast at the San Francisco W Hotel to reveal the company’s new logo and corporate identity in conjunction with the American Dental Association Annual Session. As a well-known manufacturer of dental rotary instruments, Komet is also celebrating its 90th year in business.

Komet Chief Executive Officer Klaus Rübesamen traveled from the company’s headquarters in Lemgo, Germany, to share the news as well as some interesting facts about Komet’s long history.

Established in 1923 in Düsseldorf, Germany, Komet originally sold burs door to door in 100 countries, acting as its own distributor, and has since seen the importance of direct selling and exemplary customer service Komet USA Chief Executive Officer Klaus Rübesamen, left, and Komet USA Chief Operations Officer Warren White unveiled Komet’s new logo and corporate identity.

By Robin Goodman, Dental Tribune

To Lemgo, Germany, where all production and international distribution of its instruments resides today within a 355,000 ft² facility. Komet, which numbers 1,200 employees worldwide and is represented in more than 100 countries, actually extends beyond the dental sector with Komet Medical, Komet Jewellery and Komet Custom Made (industrial instruments).

The redesigned logo uses the same font style and color logo that users of the company’s products will recognize. “I want to thank all the people at Komet worldwide who have supported the United States operations. In addition, a special thanks to Mrs. Niehus and her daughters for allowing the U.S. operation to be successful with their financial support,” said Komet’s U.S. operations. In 2007, U.S. dentists have seen the importance of direct selling and exemplary customer service Komet USA Chief Executive Officer Warren White also attended the breakfast and shared a few words: “I want to thank all the people at Komet worldwide who have supported the United States operations. In addition, a special thanks to Mrs. Niehus and her daughters for allowing the U.S. operation to be successful with their financial support. Komet’s U.S. operations have seen the importance of direct selling and exemplary customer service Komet USA Chief Executive Officer Warren White also attended the breakfast and shared a few words: “I want to thank all the people at Komet worldwide who have supported the United States operations. In addition, a special thanks to Mrs. Niehus and her daughters for allowing the U.S. operation to be successful with their financial support.”

Taking Imaging to a new art

Where better to find the latest in imaging than in a place known for some of the most distinct imagery in the world? That’s where DEXIS launched its all-new DEXIS® Imaging Suite — at the San Francisco Museum of Modern Art, home of the West Coast’s finest selection of modern and contemporary art.

The red-carpet event was a true cause for celebration. DEXIS, in its 15th year of imaging success, shared the spotlight with its exclusive distributor Henry Schein Dental, commemorating its 80th year.

Henry Schein General Manager and Chief Executive Officer Stanley Bergman shared his appreciation for the Schein team and spoke on what’s ahead. DEXIS President Matthew Reintjes reflected on seven years of partnership between DEXIS and Henry Schein, covering core values behind the innovative products.

DEXIS Sr. Director of Marketing Carsten Franke spoke on the many successes of Team DEXIS and Team Schein. DEXIS Director of Product Management John Steck unveiled new features of DEXIS Imaging Suite, including the DEXCosmetic module, which enables clinicians to plan, simulate and present realistic cosmetic procedures and tooth whitening treatments in just minutes with powerful blending, matching and sculpting tools. Also unveiled was the new iPad® app, DEXIS go™. Glowing kiosks showcased iPads loaded with the new app. With this addition to the DEXIS imaging portfolio, clinicians can access images from anywhere in their practice. The tablet functions are simple and familiar, such as swipe to go to the next image and ‘pinch-to-zoom’ enlargement.

(Courtesy of DEXIS)